



December 11, 2017

Dear Matthew Sweeny,
President and Chief Executive Officer
P O Box 7315
Reno, NV 89510
Flirtey Inc.

On behalf of the Sparks City Council, I am pleased to endorse and support the Team Nevada Delivers public-private partnership application to the United States Department of Transportation (DOT) and the Federal Aviation Administration (FAA) for designation as a select participant in the Unmanned Aircraft Systems Integration Pilot Program (program) announced by the President.

The City of Sparks has confidence in the Team Nevada Delivers public-private partnership with Flirtey. Flirtey was the first company to conduct an FAA-approved drone delivery in the United States in collaboration with NASA; the first to perform a fully autonomous drone delivery to a home in collaboration with the Nevada Institute for Autonomous Systems; and the first to launch a commercial drone delivery service. Flirtey's landmark achievements have been recognized by the Smithsonian Institution for display at its National Air and Space Museum, which accepted a Flirtey drone to join other iconic American aircraft, including the Space Shuttle Discovery and the Wright Flyer.

In October 2017, Flirtey partnered with The Regional Emergency Medical Services Authority (REMSA) to launch the first automated external defibrillator (AED) drone delivery service in the United States, which greatly serves the public interest.

Together, the Team Nevada Delivers public-private partnership will advance state-local-tribal government flight research, policy development, and commercial flight operations for an innovative and safe integration of drone delivery operations into the national airspace as we advance into the next decade.

Flirtey is uniquely positioned to help lead a Fortune 500 ranked private company consortium consisting of national retailers and technology companies into the Silver State. Team Nevada Delivers will bring considerable private capital, high-paying jobs, technological innovation and a wide array of new economic development to Reno-Sparks and Nevada, and contribute to the development of the unmanned systems industry in the United States, in cooperation with the DOT, the FAA and key federal departments and agencies.

The City of Sparks places strong value on your committed support of Team Nevada Delivers in making this application to the United States Secretary of Transportation. We trust our elected officials at the local, state, and federal level will unite behind the Team Nevada Delivers proposal so that our state's motto is heard: "**All for our Country.**"

We request you join with affirmative and active steps to strengthen the Team Nevada Delivers public-private partnership application.

Respectfully requested,

Geno R. Martini